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Sent: Wednesday, May 20, 2015 10:06 AM

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Cc: USARMY Pentagon HQDA ASA ALT List SAAL ZP; USARMY Pentagon HQDA ASA ALT List SAAL-ZP US Army HCAs

Subject: PARC Policy Alert # 15-80: Selection of Army Strategic Sourcing Initiatives as a Preferred Source, L. Smalls (UNCLASSIFIED)

Classification: UNCLASSIFIED

Caveats: NONE

PARC/Policy Chiefs,

BLUF: The Chair of the Strategic Sourcing Executive Committee (SSEC) has designated 31 existing Strategic Sourcing Initiatives as Preferred Sources in accordance with their demonstrated Army-wide utilization, their elimination of contract duplication, and their cost savings or efficiencies.

REFERENCES:

- 1) Secretary of the Army Memorandum, subject: Designating Preferred Sources for Consideration Across Army Enterprise, dated 24 March 2015
- 2) Deputy Assistant Secretary of the Army (Procurement) Memorandum, subject: Selection of the Army Strategic Sourcing Initiatives as a Preferred Source, dated 10 May 2015

BACKGROUND: The Secretary of the Army established the SSEC to set strategic

vision, direction and priorities; identify existing and future strategic sourcing initiatives; and ensure these solution are used to the fullest extent possible. Consistent with the Army's vision for strategic sourcing, SSEC oversees policies for the designation and use of Government-wide and agency wide contract vehicles as preferred sources. Additional guidance for usage of Preferred Source Initiatives includes:

- Army requiring activities shall assess these Preferred Source Initiatives for suitability as a contract vehicle capable of meeting their mission needs as part of their market research and business case analysis, prior to initiating a new contract for covered supplies and/or services.

- If the Preferred Source is not suitable to meet mission requirements, the contracting officer shall document the facts in accordance with standard procurement procedures.

- The list of 31 Preferred Source Initiatives is attached and full description of each can be found at <https://spcs3.kc.army.mil/asaalt/zp/Strategic%20Sourcing/Initiatives.aspx>

POC: The ODASA(P) point of contact for this PARC Policy Alert is Ms. Lafonda Smalls, Lafonda.j.smalls.civ@mail.mil; (703) 617-0351. Please copy the POC on all email correspondence.

NOTE: Please send any questions to the Office of the DASA(P)(ODASA(P)), e-mail: usarmy.pentagon.hqda-asa-alt.mbx.office-of-the-dasa-p@mail.mil, with a copy to Lafonda.j.smalls.civ@mail.mil, through your chain-of-command, as appropriate. Include the subject of this e-mail in the "Subject" block. The ODASA(P) Action Officer will disseminate a consolidated list of Frequently Asked Questions, as needed



Army Strategic Sourcing Active Initiatives “Preferred Source”

1. Human Resources Solutions (HR Solutions)
2. Defense Language Interpretation and Translation Enterprise Services (DLITE)
3. U.S. Army Aviation and Missile Command Expedited Professional and Engineering Support Services (AMCOM EXPRESS)
4. Army Capabilities Integration Center (ARIC)
5. Maneuver Center of Excellence (MCOE)
6. Fires Center of Excellence (FCoE)
7. Sustainment Center of Excellence (SCoE)
8. Domestic Express (DoD DOMEX BPA)
9. Army Direct Care Medical Services Generation II (ADCMS-G2)
10. Reference Lab Services
11. Computer Hardware Enterprise Software and Solutions (CHESS), Information Technology Enterprise Solutions - Hardware (ITES 2H) *
12. Computer Hardware Enterprise Software and Solutions (CHESS), Information Technology Enterprise Solutions - Services (ITES 2S)
13. CHESS (ITS Small Business)
14. Next Generation Wireless (NexGen) *
15. Multifunctional Devices (MFD) *
16. Enterprise Licenses Agreement (ELA)
17. Logistics Civil Augmentation Program (LOGCAP)
18. Scientific Services Program (SSP)
19. Army Research Laboratory (ARL III)
20. Total Engineering and Integration Services III (TEIS III)
21. BioFire Defense
22. Medical Countermeasure Advance Development and Manufacturing Capability (MCM ADM)
23. Natick Soldier Research, Development and Engineering Center (NSRDE)
24. Navy Medicine Omnibus III
25. Small Unmanned Aircraft System Products and Parts (SUAS)
26. Software and Systems Engineering – Next Generation (SSES-NexGen)
27. Global Tactical Advanced Communication Systems (GTACS)
28. Operations, Planning, Training and Resource Support Services II (OPTARRS II)
29. Chemical, Biological, Radiological, Nuclear and Explosives (CBRNE)
30. Warfighter Field Operations Customer Support (WFF)
31. Support Base Services (SBS)

**Indicates mandatory source*

<https://spcs3.kc.army.mil/asaalt/zp/Strategic%20Sourcing/Initiatives.aspx>

Office of the Senior Services Manager



DEPARTMENT OF THE ARMY
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ACQUISITION LOGISTICS AND TECHNOLOGY
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MAY 10 2015

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MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Selection of Army Strategic Sourcing Initiatives as a Preferred Source

1. References:

a. Memorandum, Secretary of the Army, 24 March 2015, subject: Designating Preferred Sources for Consideration across the Army Enterprise.

b. Memorandum, Secretary of the Army, 5 September 2013, subject: Charter Department of the Army Strategic Sourcing Governance.

c. Memorandum, Office of the Assistant Secretary of the Army (Acquisition, Logistics and Technology), 10 September 2013, subject: Improving Acquisition through Strategic Sourcing.

2. Consistent with reference 1.a. and the Secretary of the Army's vision for strategic sourcing, the Strategic Sourcing Executive Committee (SSEC) oversees policy for designation and use of government wide and agency wide contract vehicles as Preferred Sources. As Chair of the SSEC, I have designated 31 existing Strategic Sourcing Initiatives as Preferred Sources in accordance with their demonstrated Army-wide utilization, their elimination of contract duplication, and their cost savings or efficiencies.

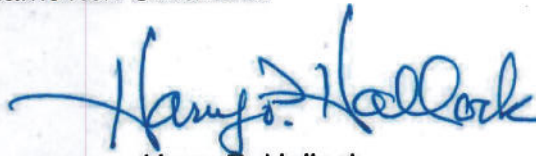
3. Army requiring activities shall assess these Preferred Source Initiatives for suitability as a contract vehicle capable of meeting their mission needs as part of their market research and business case analysis, prior to initiating a new contract for covered supplies and/or services. The SSEC will continue to assess emerging initiatives for future designation as a Preferred Source. If the Preferred Source is not suitable to meet mission requirements, the contracting officer shall document the facts in accordance with standard procurement procedures. I have directed my staff to give Strategic Sourcing Initiatives priority review status on documents requiring Headquarters Department of the Army and Office of Secretary of Defense approval.

5. The Deputy Assistant Secretary of the Army (Procurement), Senior Services Manager points of contact are Lafonda Smalls, DSN 767-0397, 703-617-0397,

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SUBJECT: Selection of Army Strategic Sourcing Initiatives as a Preferred Source

or e-mail: lafonda.j.smalls.civ@mail.mil and Harold Williams, DSN 767-0422, 703-617-0422, or e-mail: harold.e.williams1.civ@mail.mil.



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Harry P. Hallock
Deputy Assistant Secretary
of the Army (Procurement)

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**SECRETARY OF THE ARMY
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24 MAR 2015

SUBJECT: Designating Preferred Sources for Consideration Across the Army Enterprise

1. References:

a. Memorandum M-13-02, Office of Management and Budget, December 5, 2012, subject: Improving Acquisition through Strategic Sourcing.

b. Department of the Army Charter for Strategic Sourcing Governance, 5 September 2013.

c. Memorandum, Office of the Assistant Secretary of the Army (Acquisition, Logistics and Technology), 10 Sep 2013, subject: Improving Acquisition through Strategic Sourcing.

2. I established the Strategic Sourcing Executive Committee (SSEC) to set strategic vision, direction and priorities; identify existing and future strategic sourcing initiatives; and ensure these solutions are used to the fullest extent possible. Consistent with reference 1a and the Army's vision for strategic sourcing, the SSEC will oversee policies for the designation and use of Governmentwide and agencywide contract vehicles as preferred sources.

3. The intent of the preferred source process is that Army requiring activities will assess and leverage, where appropriate, existing and emerging contracts as part of their market research and business case analysis before initiating a new contract for covered supplies and/or services. The overall use of this important strategic sourcing initiative generally reduces acquisition leadtime, drives commonality and standardization, and leverages pricing while reducing duplication and administrative contracting costs.

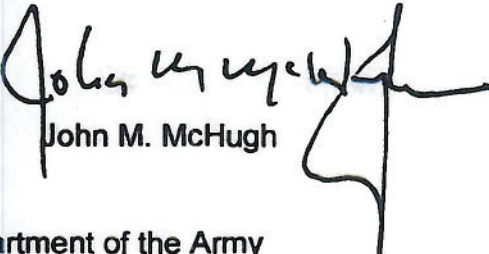
4. An existing contract vehicle may be designated as a preferred source through the demonstration of Armywide utilization, elimination of contract duplication and cost savings or efficiencies. An opportunity assessment of emerging contract vehicles, using the same criteria, will be presented to the SSEC for consideration. The SSEC will recommend candidate contract vehicles to the Deputy Assistant Secretary of the Army (Procurement) for designation as preferred sources. Upon such designation, Army requiring activities will assess whether the preferred source is an appropriate vehicle for meeting their requirements. When a requiring activity determines that use of a potentially applicable preferred source is not appropriate, the project lead for the

SUBJECT: Designating Preferred Sources for Consideration Across the Army Enterprise

requiring activity will document the rationale in a memorandum or acquisition strategy addressed to the supporting contracting activity, with a copy furnished to the Army's Senior Services Manager.

5. Proponents for contracts designated as preferred sources will brief the SSEC annually or as required on cost savings and efficiencies. The SSEC will review the effectiveness of designated preferred sources annually or as required based on cost and performance metrics to determine whether contracts should retain preferred source status. In addition, the SSEC will promote use of preferred sources on an enterprisewide basis.

6. The Office of the Deputy Assistant Secretary of the Army (Procurement), Senior Services Manager points of contact are Lafonda Smalls, 703-617-0397, DSN 767-0397 or lafonda.j.smalls.civ@mail.mil; and Harold Williams, 703-617-0422, DSN 767-0422 or harold.e.williams1.civ@mail.mil.


John M. McHugh

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SEP 17 2013

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Department of the Army (DA) Strategic Sourcing Program

1. References:

- a. Memorandum, Office of Management and Budget, 20 May 2005, subject: Implementing Strategic Sourcing.
- b. Memorandum, Office of Management and Budget, 5 December 2012, subject: Improving Acquisition through Strategic Sourcing.
- c. Memorandum, Secretary of the Army, 9 May 2011, subject: Optimization of Army Services Acquisition.
- d. Memorandum, Assistant Secretary of the Army (Acquisition, Logistics and Technology), 4 September 2013, subject: Improving Acquisition through Strategic Sourcing

2. To formalize this Department's commitment and improve our management of strategic sourcing, I hereby establish the Army Strategic Sourcing program. The goals of the program are:

- a. Improve coordination and collaboration across the Department
- b. Ensure key stakeholders are involved in the development and operational execution of strategic sourcing initiatives
- c. Increase the visibility of on-going and future sourcing initiatives
- d. Align resources to maximize implementation
- e. Streamline and standardize acquisition processes

3. Strategic sourcing is the structured process of critically analyzing an organization's spending to make business decisions about acquiring commodities more effectively and efficiently. This process helps optimize performance, minimize price, increase achievement of socio-economic acquisition goals, evaluate total life cycle management costs, improve vendor access to business opportunities, and otherwise increase the value of each dollar spent. Strategic sourcing is a proven best practice and reflects how the Department acquires goods and services.

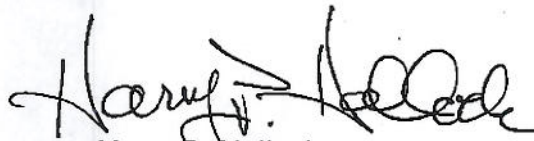
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SUBJECT: Department of the Army (DA) Strategic Sourcing Program

4. I strongly support the establishment of our Strategic Sourcing Program to advance the initiatives of Better Buying Power 2.0 to enhance value of our acquisition processes.

Pursuing strategic sourcing is imperative to our commitment to deliver timely and affordable products and services to the warfighter. Effective immediately, strategic sourcing initiatives across the DA will be managed in accordance with the Strategic Sourcing Guide which allows maximum flexibility for implementation.

5. The point of contact is Mr. Tommy Marks, the Army Senior Services Manager, (703) 617-0235, or e-mail: tommy.l.marks.civ@mail.mil.



Harry P. Hallock
Deputy Assistant Secretary
of the Army (Procurement)

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Strategic Sourcing Guide

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